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performance indicators of your business was released to the world (well, to be honest, it was only released to a few people in the UK). Prior to the publication of the book, Jeff made a mock-up and he showed it to a few clients.

**Jeff Smith | Jeff Smith**

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We've received a lot of interest in our new KPI Certification Program. In fact, one woman said she couldn't wait until the first scheduled program offering. She also wanted to know if we had a handy list of the most important principles - she wanted a cheat sheet! So in the interest in tiding her (and others) over, below I have compiled a few of the most

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fantasy football is a game in which team  
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mile. Trail bikes also represent the broadest category on the mountain bike spectrum. Plotted on a bell curve, this is the sweet spot at the top.

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